

DELIVERING Excellence  
BUILDING Trust  
FOSTERING LASTING Relationships



[www.hans-logistics.com](http://www.hans-logistics.com)

 **Hans Logistics**  
*We Care*



# MODEST BEGINNING YESTERDAY. A GLOBAL FORCE TODAY.

## Welcome to the Enterprising World of Hans Logistics.

From a modest beginning, Hans Logistics is now a trusted organization with multiple subsidiaries.

We deliver high quality and customized Logistics solutions through our network.

Our strategy of partnering with best in class suppliers ensures our end users and clients have access to the best services available on the market.

Setting new benchmarks in all markets, Hans Logistics has built its reputation through uncompromising adherence to quality. Through our multi-disciplinary approach, we enjoy a strong presence in core markets across the region.

Given our formidable track record of success, we are uniquely positioned to expand our horizons and spread our reach to emerging markets.







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# Vision

To continue the legacy of the Company founders since 1953 by innovation and excellence for sustainability and growth through cost effectiveness and solutions.



# Mission

Organizational appreciation by employee motivation with the attitude of standardized concept and execution of Trade Logistical services to the values of our valued customers trust and belief.



# Values

- Teamwork
- Transparency and an unwavering commitment to business ethics
- Flexibility
- Return on Experience
- Sustainability
- Corporate Social Responsibility

## The pursuit of Excellence at every level.

### The Hans Logistics - Development Drivers

- Organic Growth
- Strategic Partnerships
- Organizational Resource Optimization
- Maximize Profits

### Our Future Focus - The Road Ahead

- Market Penetration
- Optimize Business by Adding Services
- Develop Training to Nurture Loyalty
- Improve the Supply Chain Cycle



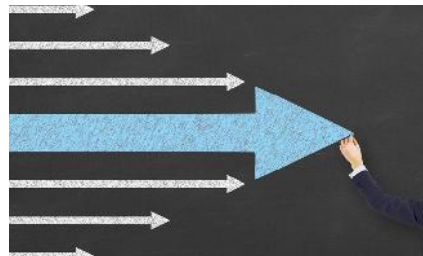
# The Hans Logistics Difference

Our Competitive Advantage  
Hard Work, Enduring Commitment, Positive Attitude

What makes Hans Logistics a globally competitive organization?

It all begins with our core values that provide a strong foundation for success.

Our values define who we are and are reflected in every aspect of our operations.



## Leadership

We lead based on vision and strategic direction, empowering employees to reach goals through thoughtful and decisive action.



## Customer Focus

We are committed to achieving total quality by meeting our customers' expectations and delivering products and services in a timely fashion.





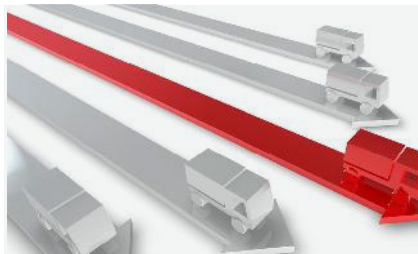






## Teamwork & Trust

Working in a spirit of trust and collaboration, we actively encourage employees to contribute their ideas and innovations to keep our company moving forward.



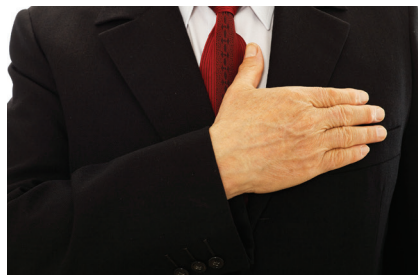
## Winning

Success is the result of reaching goals of continuously learning & improving as individuals, as a company; and of meeting the needs and expectations of our shareholders, customers, employees and the community at large.



## Respect For People

We believe that people are our most valuable asset and will always do the right thing in our dealings and interactions with all employees.



## Integrity

We will act with the highest integrity in all of our business relationships and strategic partnerships.









# Services

We foresee  
the future.  
We own the outcome.

In this enterprising market, we are ready with a united vision, innovative solutions and a determined drive to succeed. These will be key to Hans Logistics' strong, sustainable and balanced growth, for the long term.

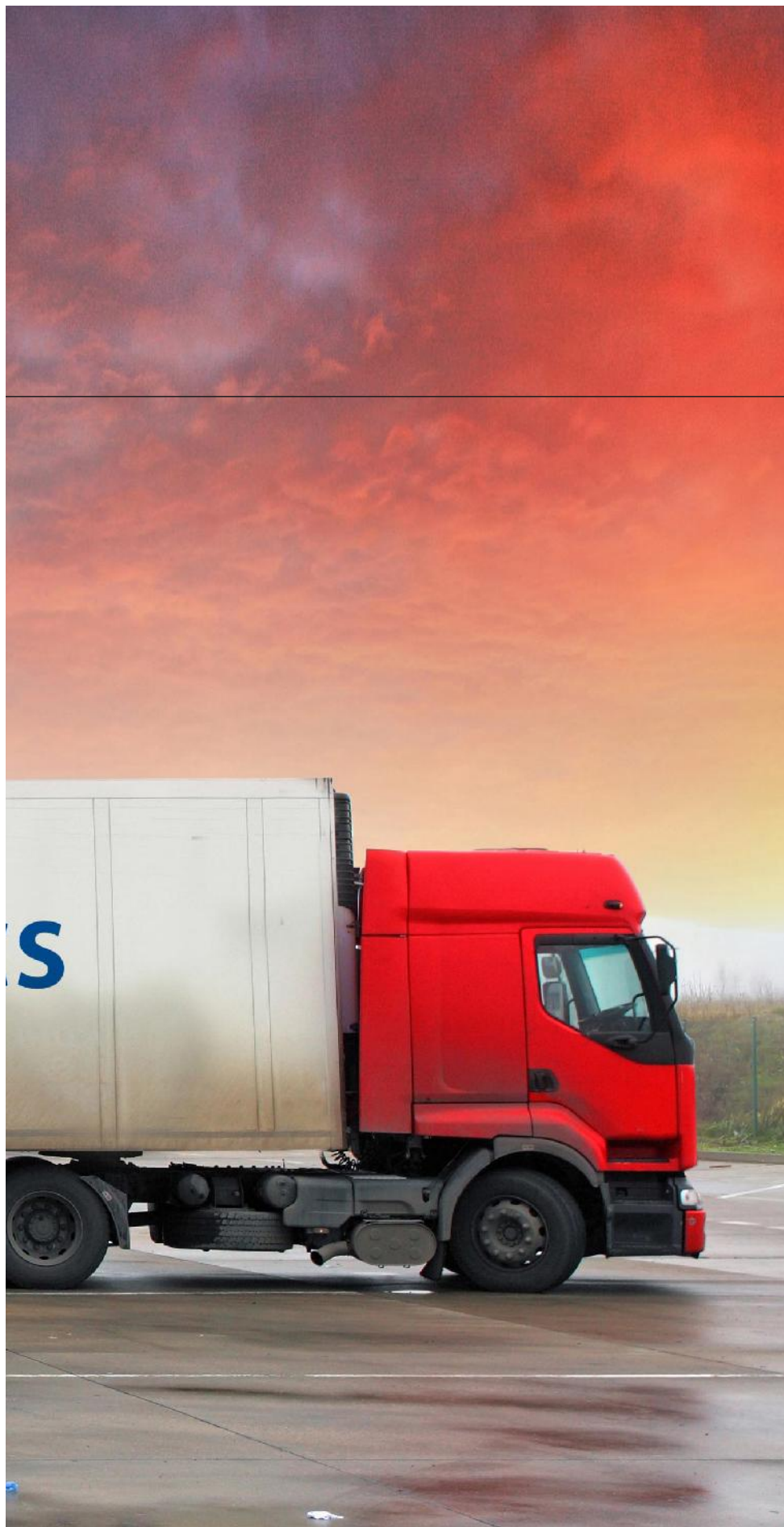


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# Logistics and Distribution Services

Contract and integrated logistics is one of the main attraction of Jebel Ali Free Zone and we offer these niche services to the industry and trade from our Warehousing facility. With the state-of-the-art technologies, the warehouse is complete with racking system, pick and pack services, loading bays, warehouse management system, equipments , CCTV, round the clock manned gate with close proximity to the Ports and airports. This is one of the salient feature for the customers which reduces their cost on land transport and speedy deliveries for their shipments.



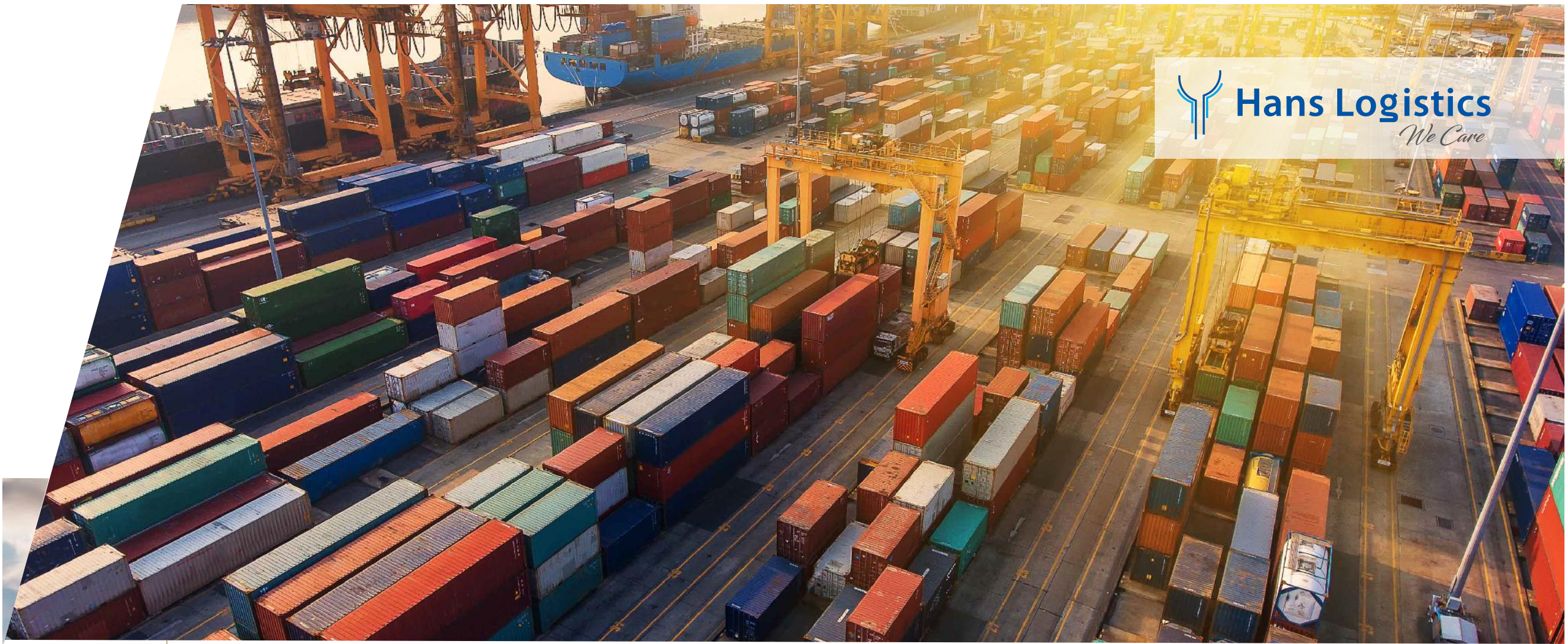


# Air Freight

The customers preference services. We strive in our efforts not only on regular air freights but also on managing cargo on charter flights and choosing the right airlines to the destinations and origins for the cargo to reduce the transit and delivery time serving the purpose of air freighting.







# Sea Freight

Combined with years and hands on experience, we at Hans Logistics, are partnered with Global Carriers offering you cost effective rates, minimum transshipments, reliable service and tracking. Our services extends to your Full container load (FCL) as well as less than container load (LCL) shipments, with minimum impact on costs by the selection of sailing schedules and fast deliveries. Our experts also support the trade for cargoes which are oversized and heavy weights by guiding our customers to the service of special equipments by container vessels with optimized costs, transit time, land transport and speedy deliveries for their shipments.



# NVOCC

We also offer our customers trading capabilities for the ocean freight in the Middle East, the sub continent and Asian Countries with our own containers including 45 feet dry van box containers.





# Project Cargo Services

Project Cargo forwarding by nature comes with its complexities than the standard freight forwarding. With Hans Logistics your cargoes are handled by an expert team with varied expertise for the management and execution of Project cargoes. Each Project Cargo is not identical and the team in Hans Logistics has very specific approach towards the cargo and services customized to each related contractual requirements.

With the local expertise and the right selection of contractors and carriers our services are rendered Globally on the perspective of point-to-point and on turnkey basis from the manufacturing yard to the foundation by means of all modes of transport and operations.

Successful Project Cargo Management is based on the understanding of the cargo nature, territories, pre-planning, requirements, evaluation and execution. Services offered for route surveys, cargo escorts, Government permissions, Chartering of ships, heavy lift cranes, jacking & skidding, tug & barge, multi axle and SPMT's to the industry of Oil refineries, Gas refineries, Power & Energy Companies, Petrochemical Companies, Rig manufacturers, Ship building, Railways, Smelters, Engineering Procurement Construction Companies.





# Customs Brokerage

- Automated customs clearance (E-clearance)
- Electronic bond with customs and port authorities for the payments of duties and other statutory fees for faster clearance.
- IT system connectivity to the portals of customs and ports.
- E-clearance performed by trained and certified employees.
- Valuation, verification, classification services.





# Surface Land Transport

The services of customs clearance is also complimented and extended by delivering of goods to the designated destinations by land transport either within the country or cross border deliveries with a reliable, safe and fast process including cross border clearance of the goods in transit.



# Great New Warehouse. Same Great Team.

## **31,549+ SQM HANS LOGISTICS WAREHOUSE LOCATION, INFRASTRUCTURE, FLEXIBILITY - UNBEATABLE.**

To maintain our competitive edge in logistics and supply chain, we know that warehousing plays an important role.

We are pleased to provide clients with access to a modern warehouse facility that is complete with all modern day amenities.

At 31,549+SQM, it is equipped with the latest technologies and is flexible to meet any growing business need. With Hans Logistics, you have the advantage of doing business within a solid infrastructure and the option of using the right amount of space that you need at any given time without incurring higher expenses.







- Temperature controlled area of 5,436 pallet position (135x40FT cntrs) and ambient 22,846 pallet position (565x40FT cntrs) for dry cargo.
- Fully covered facility with a total of 28,282 (700x40FT cntrs) pallet position.
- Loading Bay: 14 Nos. (11 for normal area and 3 for Temperature controlled area)
- Fully interlocked open warehousing space of 15,000 SQM
- Fully computerized inventory management system with Bar Code and RFID Scanners.

## Security

- 24 hours CCTV inside and outside the facility
- Burglar alarm system
- Fully Access controlled & guarded facility
- Live connection with Dubai Civil Defense office
- 100% insured facility

Reduced expenditure, increased efficiencies and measurable ROI are the key advantages clients enjoy by partnering with us.

At Hans Logistics, we are committed to become your provider of choice for end-to-end logistics services.



# An Exceptional Organization. Helmed by Exceptional Individuals.

## WE BUILD OUR PEOPLE - AND THEY BUILD THE BUSINESS.

The strength of our quality commitment in everything we do is reflected through our track record of professionalism and customer satisfaction thanks to our most valuable asset - our people.

Hans Logistics' commitment to value an ongoing training, enables our teams to provide quality solutions to our customers and empowers us to exceed their expectations, every day.

Our people - our fresh thinkers, our innovators, our groundbreakers, create a new future each day with enthusiasm, helping the corporation to build sustainable performance and stay out in front.





## Commitment

Our focus on high quality ensures that our clients trust us as a reliable partner for innovative, high quality products and solutions to improve their comfort, security and productivity.

## Expertise

In a world constantly undergoing transition, Hans Logistics manufactures and supplies innovative,

## Proximity

By putting customers at the heart of its value added model, Hans Logistics assures they can access its products and solutions at any time, through multiple channels, around the world.

## On the road to optimum performance.

At Hans Logistics our reputation precedes us wherever we go. We make stringent demands of ourselves, because our clients do not expect anything less than the best from us.

## Ambitious plans for the future.

Hans Logistics is well positioned for the future with a highly qualified, committed team to cater the needs of diverse clientele. Our clients and customers count on us to deliver the quality products and services they need now and into the future.

## In Summary, at Hans Logistics, keeping our word is the core of our culture.

Our clients always come first, and we strive to provide them with the service that best respond to their needs. The future is bright with Hans Logistics. Join us on our journey to success.

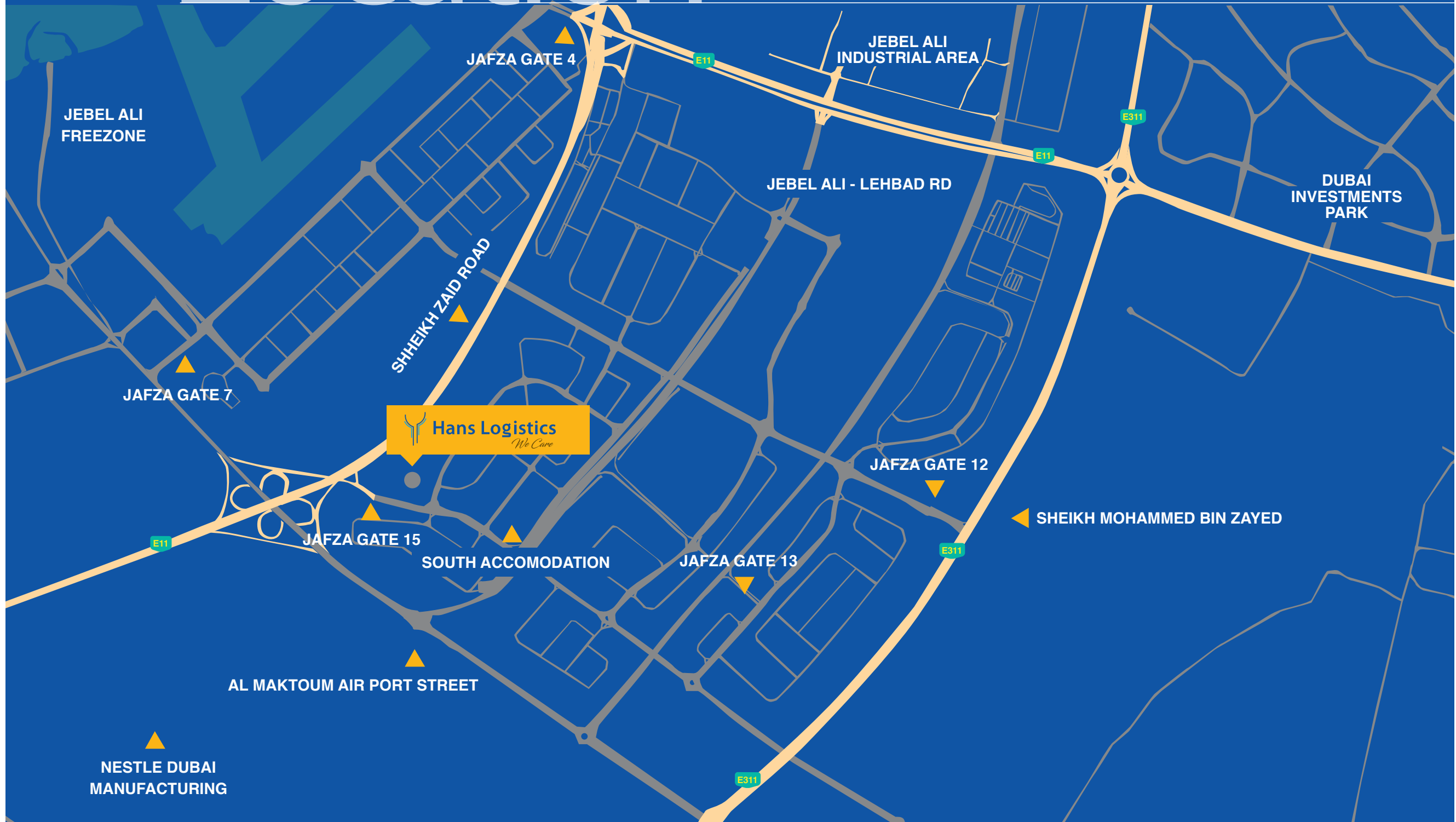


# Our Global Footprint





# Location







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